



Summer Time
is here!

IPSSA Dallas Newsletter

Independent Pool and Spa Service Association - Dallas Chapter

From the President:

Region 9 Report

Greg brought us together for our last region meeting. He started the meeting by informing the Region board that he will still be running for Region 9 Director, but then went into what we as a region can do to help him out. First, he went over all the calls from members. We as a region agreed that the members should first call the chapter officers with any of their problems or concerns. Second, Greg set forth region members to head committees to assist in his duties. Third, he gave the region report. Our new chapter in Corpus is doing great, adding new members and chapter supporters. Finally, he went over our next area for expansion in Texas will be in the McAllen area, which will also be the location of our next board meeting.

As to the Florida chapters, they have added almost 6 new chapters and are working hard to start newsletters, and get chapter supporters. One thing came up at this time, with all the new chapters coming online, we as a Region need to reach out with financial help. In this endeavor, Greg asked all chapter officers to do their best to raise funds for the outreach account. Money from this will be presented to Greg at the region meeting in January during the TPSS party.

Greg turned the floor over to Ray our insurance provider. He went over some concerns he has seen, one being ecoli, lawsuits. He asked if we as a Region might want to come up with a chemical log, one that our

("Presidents" Continued on page 7)

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August 28th General Meeting



Raypak will have a service technician at the meeting to discuss their heaters. Hayward and Jandy will also be available before and after the meeting if you have questions for their products. Be sure to bring any questions you might have for them.

Also, be sure to come prepared for the Auction. All proceeds from the auction will go towards our Outreach Programs. If you have an idea for our Outreach Program be sure to let Walt or Lance know.

Dinner will begin at 5:15 pm so come early!

Please check your information on the Sign-In sheet and make corrections as necessary!!



Fire Education and HAZMAT Safety Training by the Plano Fire Department



Saturday, August 18th from 10:30—11:30 a.m. there will be a HazMat Safety Training session. The Plano Fire Department Station No. 2 will be conducting the training at the **SCP-Plano branch**. This will be a great opportunity to familiarize yourself with the proper way to handle hazardous materials and keep yourself and your customers safe at the same time. For more information on the training session contact **Mike Moss, SCP, at (972) 424-2600**.

If you are considering joining IPSSA or just want to know more about the organization, make your plans now to attend this training session. Then stick around for some fantastic barbeque and talk with someone about the benefits of being a member. For more information on IPSSA, you can reach Lance Rust at (214) 882-5414.

IPSSA – Who, What, Where, Why & How!

IPSSA objectives:

- To promote a professional image of the Pool and Spa Service Industry in the area in which our members work and reside.
- To enhance members profitability through continued education and training.
- To encourage cooperation, good fellowship and mutual understanding among members.
- Sick route coverage, to satisfactorily maintain any member's Pool route in the event of disablement, death in the immediate family and during extreme or extenuating circumstances.
- To provide Industry Specific Liability Insurance including Hazmat coverage.

In addition:

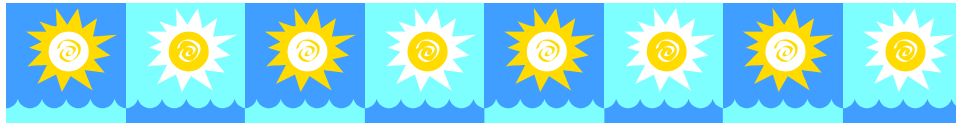
- IPSSA members receive discounted prices on selected items at local distributors.
- Optional commercial vehicle insurance and life insurance coverage are available.
- If you have employees they can be covered under your liability insurance for an additional fee.
- Our monthly meetings are regularly attended by many of the manufacturers reps. you are familiar with. This allows for one-on-one time with them that you can't get anywhere else.

Who Qualifies to Join IPSSA?

- You must have one year experience in the pool and spa industry and derive at least 51% of your income from it.

How Do I Join IPSSA?

- You will be asked to attend IPSSA member meetings over a 3-month period.
- You will be required to pass a standard water chemistry test administered by our chapter.
- After 3-months your membership will be voted on by our members.



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IPPSA Attendance Requirements

For those that fought the rain and storms to make all of the last meetings, my thanks goes out to each and everyone. For those who have missed the meetings because of the storms, all approval for missing meetings due to storms is done.

Remember the chapter rules on meeting requirements and the fines for those that can not make the meetings. Below is a list of the IPSSA Attendance Requirements:

All members or member/employees must attend at least two (2) meetings per quarter. There are a total of three (3) meetings per quarter.

Miss one (1) meeting there is no fine.

Miss two (2) meetings the fine is \$25.

Miss three (3) meetings the fine is \$50.

We are into the 3rd quarter of 2007 so if you missed in July be sure to attend August and September to avoid any fines. If you should have any questions concerning the requirements, please contact one of the officers listed on the back page.



At the July Meeting:



A big thank you goes out to Bill Davis, Pentair Water, for giving us a fantastic meeting in July. We appreciate all you do to support the IPSSA-Dallas Chapter.

The auction has netted \$1,000 toward the Christmas Outreach Program. The Dallas Chapter will be helping the Red Cross in providing gifts for underprivileged children.

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Round Up in Cowtown!



January 9-12, 2008

Ft. Worth Convention Center

The plans are moving right along for the Texas Pool and Spa Show. If you have not already set aside these dates on your calendar, do so today! The Round Up is only six months away. Wow! The time is certainly flying by quickly. What better way to enjoy some family time along with getting a quality education and mingling with well known sponsors.

This year the Welcome Party is being sponsored by IPSSA Region 9. If you are a member and want to volunteer some of your time during the show or during the Welcome Party, contact Jason Bonser, Volunteer Coordinator, at (817) 605-0194.

With the Ft. Worth Stock Show beginning the same weekend hotel, space will be at a premium. You will want to reserve your room ASAP. Remember, there is no cost to reserve your space. The Hilton is the host hotel this year and is conveniently located directly across from the Convention Center. You can reserve

(Continued on page 5)



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Prospective Members

The following people have requested membership into the IPSSA-Dallas Chapter. Please review them carefully.

Bob Anderson
Cabana Bob's Pool & Spa
(972) 547-0099

Matthew Gray
Aloha Pool & Spa Company
(469) 229-0988

Bob is the first person to pass our new water chemistry test online. He took the test once and passed missing only four questions. Both of these gentlemen will be voted on at the next meeting.

If you know of any reason why they should not be given membership into our association, please contact one of the officers listed on the back page.

If you know of anyone who is interested in becoming a member, bring them with you to the next meeting and introduce them to Lance Rust, Membership Committee. If you should have any questions about IPSSA, please give Lance a call at (214) 882-5414.



(Continued from page 4)

your room directly from the website, www.texaspoolandspashow.com/local.html.

Dave Boyd is once again working hard on putting together a top notch educational program. There will be new classes along with new instructors. The **Certified Pool Operator (CPO)** class will be offered once again. Also new for this year will be the **Genesis 3 Design Group's 3-Day Construction School**. If you are new to the construction field, this is certainly a class you will want to consider. All the details on the cost and schedule for these two premium classes will also be on the website.

Be sure to check the website regularly for updates and detailed information on all the events happening during this week.

Don't get left behind the wagon train!



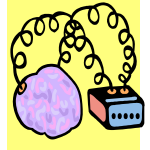
The July Members' Meeting was well attended. In fact, it was standing room only!

Mike Moss, SCP, also attended July's meeting.

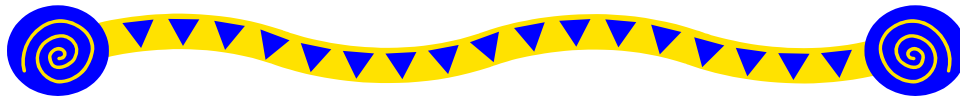


Brain Drain

1. Which of the following will raise total alkalinity?
 - a) Soda ash
 - b) Sodium bicarbonate
 - c) Both A and B
 - d) Muriatic acid
2. Ionizers only deal with:
 - a) pH and total alkalinity
 - b) Hardness and total dissolved solids
 - c) Algae and bacteria
 - d) All of the above
3. The killing form of chlorine is called:
 - a) Hypochlorous acid
 - b) Hypobromous acid
 - c) Muriatic acid
 - d) Cyanuric acid
4. The pH of the water determines how much hypobromous acid and hypobromite ions are produced.
 - a) True
 - b) False
5. According to the book, what is the key to water balance?
 - a) pH
 - b) Total alkalinity
 - c) Proper sanitizer levels
 - d) Filtration



Answers on page 11



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("Presidents" Continued from page 1)

chapter members might leave at the pools they service, one that kept good records of chemical levels, dates and what chemicals were added. Ray then went into some things that are on the drawing board. With the average age of members growing, the benevolent fund might not be able to provide the help for all, so he is proposing that it be replaced, and that we raise the life insurance adding \$50,000 more coverage. Once all the details are ironed out, this will have to be voted on by all IPSSA members. Greg made the point that most ballots are never sent in, so most votes are carried by a quarter of the member. Make sure to get your chapters involved.

The meeting then went into the Dallas Chapter and the upcoming region meeting that is scheduled for January. The board members agreed to have it at the Texas Pool and Spa Show (TPSS). The motion was then made to have Region 9 host the Welcome Party as a membership drive. This was also approved. The Dallas Chapter will host the region meeting at the Ft. Worth Convention Center in conjunction with the show and Region 9 will host the party, Greg reminded members that even though it is a long way off, get members at your chapters to sign up to help. The show might be in FORT WORTH but it draws in people from all over the U.S

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Remember Me!

It was the first time I had seen him in about 8 months. He looked good, healthy and in good spirits and was in an animated conversation with two Garland motorcycle officers. I had to say hello!

I had just received my order at Subway and was filling my cup with soda when I saw him. He was one of my favorite customers. As a retired military officer, naval commander, if my memory was correct, he and I had many stimulating conversations over the years, about 15 years in fact. I started in the business in 1991 and bought some accounts from someone leaving the business. His account was one of those I purchased. I cleaned his pool every week since, until about 8 month ago when he sold his home. Most Wednesdays he would come out and we would talk politics or history. He had a sharp mind and a quick wit. He had to have been smart because he spent much of his career in intelligence. I did not ask to many pointed questions about his work as I valued my life and all.

It was one of the things I looked forward to each week, our conversations that is. In a business where we want to get finished with pools as soon as possible, I was amazed to find sometimes I would spend over an hour at his place, mostly because we talked too much.

That changed about 4 years ago. His wife of almost 50 years did suddenly, was gone before the paramedics arrived. Afterward he seemed to shrink a little. Still friendly, but distant, torn I imagine, because she was gone. We still had our conversations, but not as frequently and not as funny. He fell a couple of times and his daughter convinced him it was time to leave that big house. So he sold it and moved into a retirement village a few miles away.

"Hi Mr. Smith. It's good to see you", I said. He looked up with somewhat of a blank stare and the cops eyed me suspiciously. After a moment he introduced me to the cops and I noticed they took their hands off their guns and I felt better. I was glad to see him doing well. So I took my lunch to another table and began to eat while reading a novel.

After about 15 minutes, I saw the cops leave and Mr. Smith came over to my table. He sat down and apologized for not immediately recognizing me. I didn't have my hat and a pole in my hand he explained. We laughed and talked. He likes his new place and seems to have settled in somewhat, although he still has boxes to unpack. Don't we all!

We talked for a while about family. His daughter now lives in town. The people who bought his house have divorced. He laughed at some of my stories about my family. It was like old times, almost. After about a half hour we got up to leave and said our good byes. I realized after I drove to my next job, that he was more than a customer. I try to treat all my customers in a friendly way, getting to know them, their jobs and families. It is good business.

But Mr. Smith was different. He and I had become friends!

Tim



School starts this month!



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Protecting swimmers and their families from Recreational Water Illness (RWI) is the reason that pool staff regularly check both chlorine and pH levels. Chlorine and pH, your disinfection team, are the first defense against germs that can make swimmers sick.

What does chlorine do?

Chlorine kills germs in pools— but it takes time to work. Therefore, it's important to make sure chlorine levels are always at the levels recommended by the health department (usually between 1.0—3.0 ppm).

Why does chlorine need to be tested regularly?

All sorts of things can reduce chlorine levels in pool water. Some examples are sunlight, dirt, debris, and material from swimmer's bodies. That's why chlorine levels must be routinely measured. However, the time it takes for chlorine to work is also affected by the other member of the disinfection team, pH.

Why is pH important?

Two reasons. First, the germ-killing power of chlorine varies with pH level. As pH goes up, the ability of chlorine to kill germs goes down. Second, a swimmer's body has a pH between 7.2 and 7.8, so if the pool water isn't kept in this range then swimmers will start to feel irritation of their eyes and skin. Keeping the pH in this range will balance chlorine's germ-killing power while minimizing skin and eye irritation.

What can be done to promote Healthy Swimming?

The best way to kill germs is by routinely measuring and adjusting both chlorine and pH levels. Since a few germs can survive for long periods in even the best maintained pools, it is also important that swimmers become aware of Healthy Swimming behaviors (don't swim when ill with diarrhea, don't swallow pool water, take frequent bathroom breaks, and practice good hygiene). Combining Healthy Swimming behaviors with good chlorine and pH control will reduce the spread of RWIs.

This information was obtained through the CDC website (www.cdc.gov/healthyswimming/ph_chlorine.htm). If you have a customer new to owning a pool, this might help them understand how chlorine and pH affect their overall pool health.



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Light Bulb Moments



By Debbie Long

"Many of life's failures are people who did not realize how close they were to success when they gave up."

Thomas A. Edison
1847-1931

Next Monthly Meeting

September 25, 2007

Willow Falls Clubhouse
13603 Brookgreen Drive
@ Coit (NE) Corner

Have a safe summer!



Recipe of the Month

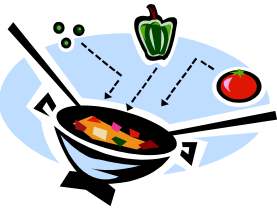
Lo Mein

- | | |
|-----------------------------|-----------------------------|
| 1/2 pkg. vermicelli | 1/2 tsp ground ginger |
| 3 tblsp peanut oil; divided | 3 garlic cloves, minced |
| 2 tblsp sesame oil | 4 scallions, chopped |
| 3 tblsp soy sauce | 1/2 cup red pepper, chopped |
| 1 tsp sugar | 1 tsp cornstarch |

Cook pasta. In small bowl combine 2 tblsp peanut oil, sesame oil, soy sauce, sugar, corn starch, ginger, and garlic. In large skillet heat remaining peanut oil over medium heat. Add scallion and red pepper, sauté for 1-2 minutes; add pasta and stir fry. Pour the sauce mixture into the skillet and toss well. Cook until heated through and the sauce has thickened slightly. Serve immediately.

Sometimes I will even add cooked shrimp. This can be done once you have sautéed the scallions and red peppers. Also, the peanut oil gives that authentic Chinese flavor.

Hope you enjoy this recipe. Next month look for authentic recipes straight from the island of Tinian. In case you are unfamiliar with this island, it lies 120 miles north of Guam in the Marianna Islands. Another bit of information, Tinian is the island on which the Enola Gay, carrying the atomic bomb, took off from during WWII.



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Brain Drain

ANSWERS:

1. C 2. C
3. A 4. A
5. B



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 Fax: 972-270-8511
 E-mail: poolzazz@sbcglobal.net

If you would like this newsletter to be sent to another address, please contact Tim Long and give him your new address.

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 «CityStateZip»

We're on the Web:
www.ipssadallas.com
www.texaspoolandspashow.com

Upcoming Events

August 7th	6:30 pm	IPSSA Board Meeting
August 28th	5:15 pm	IPSSA General Meeting
September 3rd		Labor Day
September 11th		9/11 Remembrance
September 11th	6:30 pm	IPSSA Board Meeting

Safety Training August 18th SCP - Plano

Location of Group Meetings:
 Willow Falls Clubhouse 13603
 Brookgreen Drive @ Coit (NE)
 Corner



**SAFETY
 ABOVE ALL ELSE!**

IPSSA-Dallas Officers 2007-2009

Lance Rust, President	214-882-5414
Bob Iovinelli, Vice President	972-422-0347
Secretary	
Walt Ransom, Treasurer	972-679-9908
Tim Long, Past President	972-978-9322
Eustaquio Portillo, Sergeant at Arms	972-278-3917

IPSSA-Dallas Committees 2007-2009

Lance Rust, Membership	214-882-5414
Bob Iovinelli, Sick Route, Advertising & Education	972-422-0347
Brett Moore, Safety	972-772-0095
Walt Ransom, Outreach	972-679-9908
Debbie Long, Newsletter	972-270-6888